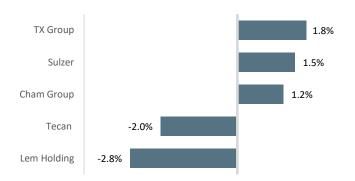


## **Reichmuth Pilatus - P**

H2 2024 YTD -9.3%

## **Cyclical Small-Caps Under Pressure**

The past year was disappointing for Swiss smallcaps. In the second half of the year, it became clear that the expected economic recovery was not happening. As a result, the prices of cyclical small-cap stocks corrected significantly again. Reichmuth Pilatus ends the year with a disappointing performance of -9.3% in a challenging environment. We were too optimistic for the second half of the year and therefore too cyclically positioned. We did not expect the recession in China and Europe to weigh so heavily on stock prices. The performance since the start in 1996 is +6.5% p.a. The economy has now normalized, and leading indicators have stabilized. Companies are benefiting from a stronger USD. However, the hopedfor recovery in order intake has not yet materialized in many areas. We expect the low point in this regard to occur in the first half of 2025.



(largest contributions in 2024)

Positive performance contributions come from TX Group, Sulzer, and Cham Group, all companies that are adapting their structure to the market or merging with competitors. However, these could not offset the weakness of industrial-related stocks. The largest negative outliers include companies with exposure to the automotive sector, such as Komax, Dätwyler, and Lem, as well as the laboratory equipment manufacturer Tecan.

## The Environment Remains Challenging

Instead of the expected recovery in the second half of the year, we experienced weak business conditions in Europe and China, which further burdened our companies. Automotive suppliers came under strong pressure, and the industrial and residential construction sectors in Europe were weak. The inventory reduction cycle is advanced, and the companies are seeing initial recovery trends. Order intake in Europe and China is stabilizing at low levels, in the US, orders are improving, but there is still low visibility everywhere for now. Capacity utilization is low, and companies have significantly reduced their costs. This brings positive operational leverage when the order cycle picks up again. This makes us optimistic. Good companies adapt to the environment: Georg Fischer, for example, focuses on the higher-margin "Water and Flow Solutions" business, which deserves a higher valuation. Companies are not cutting back on research and development spending. This is important because these are the future competitive advantages. To do this, companies need a solid balance sheet, which our portfolio companies possess. The average equity ratio is over 50%, and more than half of the invested companies hold net cash. The quality of the portfolio is right. Moreover, valuations are again at attractive levels. Fiscal policy remains expansive, and interest rate cuts provide support for the stock markets. Europe should not be written off too early, and China could also positively surprise with stimulus measures and drive growth. Our companies are market leaders in their niches and possess the quality to disproportionately benefit from the upcoming recovery.

We thank you for your trust and look forward to the new year with great confidence.

Philipp Murer
Portfoliomanager



## Legal notice and disclaimer

This publication is a communication addressed to investors which draws their attention to certain financial services and financial instruments and is therefore deemed to be advertising within the meaning of Art. 68 FinSA (Financial Services Act) and Art. 95 FinSO (Financial Services Ordinance). Only the binding documents of the investment and the third-party provider are authoritative for the assessment of the suitability and appropriateness of the described investment for the client. These generally comprise the current prospectus (or equivalent document), the applicable subscription form, the basic information sheet (or equivalent document) and other documents where applicable. Reichmuth & Co. (hereinafter referred to as the "Bank") provides these documents for the client before the investment decision is made. The fact sheet assists in assessing the suitability and appropriateness of an investment for the client. The information that it contains is for information purposes only. They do not constitute an offer or a solicitation to buy or sell products, nor a recommendation to engage in other transactions or to conclude any legal transaction. It is expressly stated that no advice is given in this fact sheet. The information is also not intended as an aid to making decisions about legal, tax, economic or other questions. Before making a decision based on the information in this fact sheet, please consult a qualified specialist at the Bank. Investments are subject to risks, including the potential loss of the invested capital. The price, value and returns of investments are subject to fluctuations, i.e. they can fall as well as rise. Investments in foreign currencies are subject to additional currency risk, i.e. the performance of such investments depends on the volatility of the foreign currency. The risks are described in detail in the current product documents, which must be read carefully before investing in products. Neither the Bank nor its contractual partners accept liability for any losses. Positive performance in the past is no guarantee of positive performance in the future. This means that there is no guarantee that the value of the fund units held will equal the originally invested capital when withdrawn. The information does not take into account either the specific or future investment objectives, the fiscal or financial situation or the individual needs of the particular recipient. It does not replace expert advice needed prior to making any investment decision, particularly in respect of all the associated risks. The information in this fact sheet is provided without any guarantee or commitment whatsoever and is made available to the recipient for informational purposes only and solely for his or her personal use. The Bank accepts no responsibility and provides no guarantee that the information in this document is error-

